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Hello, everybody, my name is Jason Madden. I am a career transition coach with the entrepreneur source. Today, we're talking about not giving your future away. So what great things would you attempt if you knew you could not fail? That's probably a big thing on your mind right now is that fear aspect. So I want to talk to you a little bit about that. I'm also going to talk to you about focusing on your goals. So a little bit about me, I am not only my career transition coach, I'd like to think of myself as a career transition specialist. On this picture, you can see that I'm wearing a military uniform. It's not the only military uniform I ever wore. I started out in the Marine Corps as a infantry man straight out of high school. I transitioned out of the Marine Corps and later became a state worker in Montana, transition out of that into the army transition now that job into the army into a different specialty, counter and counter-intelligence Occupational Specialty, I transition now that Occupational Specialty to become a warrant officer, I transitioned out of that to go to school, I transitioned out of that to go back into work, transition out of that to go to grad school, later, and entrepreneur, later a business owner, the list goes on. And the reason I've done that is because I have a certain set of goals that I want to accomplish. And I'm going to talk to you about these goals. I call it the elite income, lifestyle, wealth and equity. It's not about settling. But it's also being about being realistic about what those goals are and your initial options. So today, we're going to take off our blindfolds, you know, we're going to admit that for not in control of our future, we're giving it away. And then if you're just giving it away like that, it's okay with you. is if you're a cog in a wheel for someone else's goals and awards, you're just letting your career happen to you. Even if it's a bright and shiny, entrepreneurial, new startup, a massive corporate million dollar company, you're being treated as a cog, it's not your friend, it's not worried about your future. So we're going to talk about some of the ways to avoid becoming a cog in that wheel as well. So don't get me wrong. There are plenty of great companies out there

that truly do care about their employees, more likely to be employed by companies though that say that they care, but don't really do it. And that's not really I'm not trying to ding them. I'm not trying to get Don't get me wrong. There are companies out there that are amazing, they're great, they have great employee benefits, and they're great for longevity. However, there's there's not very many of them out there. And, and you have to be careful. Some of us learn that that that truth data through layoffs, bad bosses being were overworked and underpaid, some companies may sometimes sacrifice you for their bottom line. So you go through this enough, you realize that you are your your number one ally, you and your circle. So you any other belief that you are not your own ally that someone else is going to take care of you you're giving away that that Ill we buy style way that those illegals are given them somebody else and you're letting them take control of it. But the good news is once you realize this, you have the power to kind of take take it back and control it.



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So when you believe that you own your future, you change your destiny. So when you believe that your career cannot be controlled by someone or some unseen preset mechanical process, let you unless you let them you change your destiny. I'm here today to show you ownership of all that maximizes opportunities that when you take off the blindfold and recognize that you have complete ownership of your career, you take your future to the next level. So why is this mindset necessary? It's only when you have complete ownership, can you honestly start visualizing your future and how you want it to be? And only then can you escape the hamster wheel a future repetition? What's the definition of insanity, doing the same thing over and over and expecting the different results, right? So accept the challenge, we're going to go through just a really short step by step process. We're going to challenge your biases and empower you and hopefully protect you from arriving at some future point your life and having to wonder how the heck did my career end up here. So we're going to look at things beforehand, we're going to kind of prep you and prime you to look out for something. This career fair today can be the opportunity to make some of the most extraordinary investments you can make for yourself, right for the whole year, probably for years and years after this, you have so many great coaches and resources available here for you, you're guaranteed you're going to learn something that's going to get you closer to achieving success in whatever endeavor you choose, ie that corporate employment, or entrepreneurship. So it's time to get selfish. Invest in yourself. This is startup This is step one. So often when we enter into our careers, we tend to do everything, take whatever comes our way, believing that it will eventually pay off and deliver us where we want to be. That's, that's us putting the blind foot blinders on again, and putting our careers into someone else's hands once more. So you'll see some of those people that are in long standing careers that worked silently

behind the scenes tried to build a career. Others are much more aggressive. They work hard trying to make a name for themselves, build a reputation in their space. Problem is most of us putting in time and effort to work on someone else's dream. We are not in control again, it may be about time to focus on you, and maybe not so much that on them. So that's what I'm saying about take those opportunities when they come up. But don't let them be Don't let them define you and be the end all be all. So Own your future. So those peers and neighbors and friends who you admire and wish you knew how they do it, or maybe you wish you had their drive. I'm telling you right now those those individuals own their future, they got greedy. And I don't mean this in a negative way. Not in a doggy dog kind of way. I'm simply stating they embrace the fact it was up for grabs and theirs to have and they took it. They have their own. So yeah. Mental let's talk a little bit about mental visualize that mental visualization can get you closer to where you want to be in life. I don't have to tell you that research shows when you create a clear vision of yourself control an outcome you truly want. You pride yourself to act in a way that is consistent with what you imagine. We all understand our lives are shaped by the choices that we make. Being able to know when to act on an opportunity that is in sync with your dreams is key to achieving the life that you want. So the first step is to visualize your future without barriers, then translate them into an intent to tangibles refer to those tangibles as illegals, income, lifestyle, wealth and equity. The potential to have a clear set of goals that you want to achieve your dreams, otherwise, you're just going through the motions, accepting whatever life offers you.



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So it's hard to be empowered when we are being realistic. I think being realistic is just a disguise of fear. We live with a lot of fear, we fear risk a lot of people fear leaving their jobs, switching careers not being their own bosses. Sometimes it's just change in general. So over and over again, we repeat these fears and when we allow this we give control over to that fear and becomes the killer of our options. Here's the killer of our possibilities is killer of our dreams. So get out there and be fearless and go and take the bull by the horns and take advantage of those opportunities that come your way even if it's outside of your comfort zone.



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So if you can honestly believe that you illegals will make your life better and happier, you've just turned the corner towards making your dreams a reality. It's that simple. Keep keeping them in perspective at all time. It's been proven high level. Self motivation is the key to kicking fears ass, excuse me, but just by believing that your goals will make your life

better. By believing in your options, you empower your options become the killer of fear. So keep your goals front and center. Don't let them fade into the background of your life. seek out opportunities just like you did today. So step three, stop giving up control. The key here is the only way to believe you have control is to take control. So don't give control to naysayers on the sidelines trying to help you or worse work against you. The one thing side liners have in common is they can kill your dreams if you let them. They can stop you in your tracks completely. Only if you let them. It's clear to me after working with many entrepreneurs and those in the corporate space, most of the time, naysayers are projecting their own feelings and their fears rather than giving constructive thoughts. Have you ever heard of the term crabs in a basket? crabs in a basket basically refers to how you capture crab at sea. You know, they don't have any doors on them. Because when one crab, maybe two crabs fall into the basket, they pull others in after them. Food for thought. So, so many naysayers are scared. They have their own fears, because they have never done what you're trying to do, or have never ventured outside of their their comfort zone. So they they've lost sight of their own goals and passions and illegals. And sometimes they're scared that you're you're you'll succeed sometimes. They think that if you do succeed, you know that it looks even worse on them. They'll be your own hero. Don't forget your dreams. Your life is under your control. You either choose to give up control or not to you can choose to buy into naysayers. fears are not the end of the day, your career, like your life will move forward, whether you're in the driver's seat or not. If you don't take control and own your dreams, believe in them believe you can achieve them and you're putting your you're putting your elwy into someone else's hands. Maybe you'll end up somewhere you've always dreamed of, maybe not. My question to you is why risk it when you can control it.



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And then step four is on your achievements. I just want you to read it with me. This is important. Because they matter whether they're small, whether they're big on them, leverage them. Remember, remember what it felt like to make those those goals happen and to achieve those things. So Own your achievements. Your career is defined by your skills and strengths, not by anyone or any corporate assessment of your ability. Level define yours. So finally, the only lasting way to disempower those experiences of self doubt is to recognize that your abilities and your skills and strengths are not limited by anybody but you. taking ownership of your skills and strengths. you empower yourself to step outside boundaries, to stop undervaluing your true abilities. By taking ownership through your skills and strength, you assume responsibility for improving them and you raise the bar on what you can achieve. You're no longer dependent on someone else to find your career. You're in control now. By adopting and acting on this mindset, you will no longer allow anyone or anything to label you what you can do again. So that is it. Thank

you for taking the time to listen, I hope to receive some insight on this. Many people have asked me why I've changed careers. So many times in my life. It's because of that it'll be it's it's not because of stability. It's not because of a board or have ADD or something like that. I have my Lv goals engrained into my mind. And when one thing is no longer helping me accomplish those, I will find the next and I hope that you all can Adopt a little bit of that mindset and to become just as successful and just as happy and just as empowered. Thank you again. This is Jason man with the entrepreneur source.