



New World Networking:

Three tips to apply to your job process now!



Welcome!









transform the way you do business

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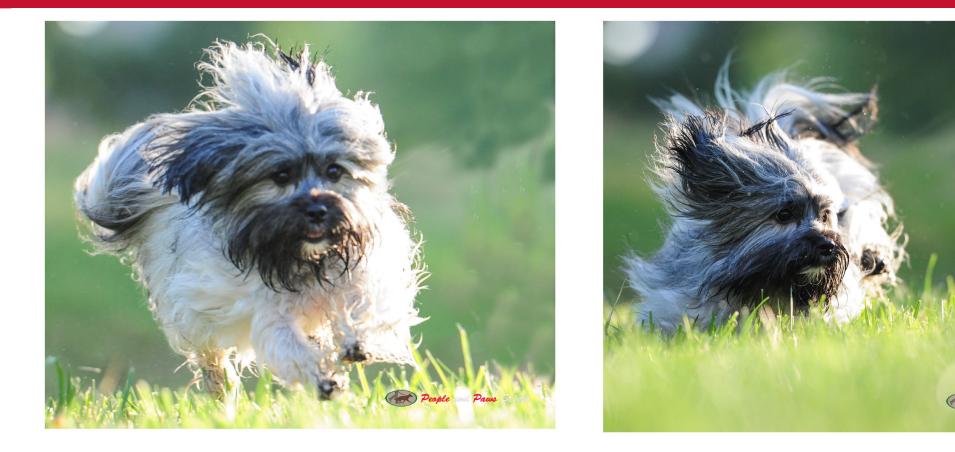


Are you ready to make some changes to your job search process?

YES NO

Do you have a Champion?





ENERGY, FOCUS, TIME, AND COMMITMENT TO REACH YOUR GOAL!



- What is your mindset as it relates to you getting a job?
- Who are you?





You are now a Sales Person!



The Product you are selling is YOU!



Many Steps In The Job Search Process

Focus Today: New World Networking: Three Tips You Can Apply Today

- Prepare How well do you know yourself?
- Present Is your flash presentation ready?
- Places Where do you find the network of right people?



Prepare – How well do you know yourself?

 What are your professional strengths, limitations, skills and abilities? List on Google



- What is the specific position you want? O*Net
- Are your social media profiles professional and current? LI, FB
- How well have you researched the companies where you want to become employed? www.siccode.com, <u>www.census.gov/naics</u>, *Reference USA*
- Where do the professionals in those companies meet?



Present – Is your flash presentation ready?

• How will you introduce yourself?



- Is your introduction creative?
- Does it make people ask more questions?
- Are you bragging about yourself?
- Do you have your presentation memorized?
- Will it leave a lasting impression with the individual? Business Card – Vista Print



Places – Where do you find the network of right people?



The world has changed. Networking is done online, as much, if not more than in person now. You need to be prepared and find both. You can never have too many of the right connections so make it happen.

- LinkedIn Contacts
- Targeted LinkedIn Groups
- Professional Associations
- Fraternities & Sororities
- Meetups
- Targeted Facebook Groups

- Golf and Country Clubs
- Community Service Clubs
- Church Groups
- Friends
- Family
- Volunteer Groups







What have you learned today?

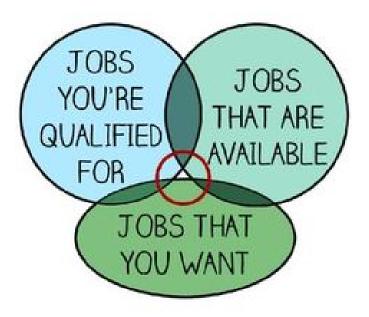
Interviewer: how would you describe yourself?

Me: verbally, but I've also prepared a dance





What's Next?



- Take all of the information you have learned from this and the other presentations you attended and apply the information immediately to your job search process.
- To position yourself for even more success in getting your next job, you may want to sign up for the innovative, interactive, results-driven *You Get Hired!* Virtual Seminar. It includes six hours of Zoom Training and Breakout Sessions, a 65 page custom report of HOW you do what you do, WHAT motivates you, and your Competencies. You will also become part of the *You Get Hired! Alumni Group* on LinkedIn where questions will be asked and answered on an ongoing basis.

www.execuchange.com/you-get-hired-seminar



THANK YOU !

FOR YOUR TIME, TALENT, ENERGY AND COMMITMENT TO GETTING YOUR NEXT POSITION!

Interview in an IT company



So, what makes you suitable for this job?



I hacked your computer and invited myself for this interview